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**CLASSIC TRADITIONS**  
**▶▶▶▶ New Solutions**  
Wyoming Farm Bureau Federation Young Farmers & Ranchers Conference  
January 18-20, 2019 | Sheridan, WY



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**Friday, January 18, 2019**

12:30 PM

**Welcome**

*Invocation & Pledge of Allegiance  
WyFB YF&R Welcome*

1:00 PM

**Profitable Ranching—Is it Possible?**

—**Burke Teichert**

*Shared Vision; Four Areas to Manage; Three Ways to Improve Profit; Key Drivers of Profitability; Three Important Ratios; Five Essentials for Successful Ranch Management. In all of that, we will discuss range management, cattle selection and marketing and many ways to remove and reduce costs. Questions and discussion are encouraged!*

2:00 PM

Networking Break

2:15 PM

**Profitable Ranching—Continued**

3:15 PM

Networking Break



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**YF&R**

The Farm Bureau Young Farmer & Rancher (YF&R) program is for all agriculturalists between the ages of 18-35. We train leaders who work to preserve our individual freedoms and expand opportunities in agriculture.

The YF&R program is a committee centered, fully integrated part of Farm Bureau at the county, state and national level. The program offers opportunities in: leadership development; legislative awareness; educational conferences; networking with other farmers and ranchers; and competitive events.

**Want to find out more?**

Phone: 307.532.2002

Email: [kelark@wyfb.org](mailto:kelark@wyfb.org)

Facebook: Wyoming Farm Bureau Young Farmers & Ranchers

Instagram: [@wyfarmbureau](https://www.instagram.com/wyfarmbureau)

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Since 1920, we have formed a solid foundation for service to agriculture and our nation.

**Local**

County Farm Bureaus influence local issues such as land use planning and governmental spending.

**State**

Farm Bureau represents the interests of its members at the State legislature and in the regulatory process.

**National**

Farm Bureau has a reputation for mobilizing forces to support the interests of its members in federal legislation and international trade. The federation works from policies that originate at the county level.

We truly are *neighbors helping neighbors*.

Protecting private property rights and helping members achieve an equitable return on their investment is our mission.



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Johnna Miller, American Farm Bureau Federation  
*Conversations about how food is grown and raised happen every day. But, over the years, the voices of farmers and ranchers have been less than adequately represented in those conversations. This workshop, based on the model by USFRA, will prepare participants to ENGAGE in conversations about food production – rather than trying to defend it. Real conversations with consumers will help farmers and ranchers understand and ACKNOWLEDGE what consumers want; give farmers and ranchers a chance to SHARE their insight into how food is produced and EARN the trust of those consumers.*

6:30 PM      Social / Cash Bar

7:00 PM      Dinner with District Breakout Groups

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## Saturday, January 19, 2019

7:00 AM Breakfast with Guest Speaker  
United States Congresswoman Liz Cheney

8:00 AM **Wilderness Study Areas  
Discussion Panel**

-Holly (Heussner) Hinojosa, Legislative Assistant for  
Congresswoman Liz Cheney

-Dan Rice, Washakie County WPLI Advisory Comm.

-Dick Loper, Wyoming State Grazing Board

9:00 AM **Ranch/Farm Profitability**  
-Tris Munsick, Plank Stewardship Initiative

*This program will provide tools and guidance to  
conduct a full financial analysis of your  
operation using enterprise accounting.*

11:00 AM **Networking Break**

11:30 AM **Breakout Sessions** (Attend 2)

#1: **Ag Advocacy & Ag Books for Kids**

- Raenell Taylor, WyFB YF&R—Solitude Room

#2: **Resolutions & Lobbying** - Chelsea Baars,  
WyFB YF&R & Ken Hamilton, WyFB Exec. V.P. —  
Strip Mine Room

#3: **Competitive Events** - Toni Swartz & Lex Geer,  
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*See how you can enter to win \$500 this fall!*

12:45 PM **Boxed Lunch/Tour Instructions**

1:15 PM **Depart for Tours on Bus**

**King's Saddlery, Black Tooth Brewing Company,  
Padlock Ranch**

5:45 PM **Dinner at the Eaton's Ranch**

**"Forging a new social contract between  
ranching and the state of Wyoming"**

—**Sam Western, Author**

8:15 PM **Return to Hotel**

## Sunday, January 20, 2019

*Breakfast on your own.*

8:30 AM **Devotions-Kyle Berger**

9:00 AM **Outward Succession—Taking  
Steps to Advance Your Own Ag Operations**

*Most succession planning workshops hinge on decisions  
that may be made years down the road. This interactive  
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