

Wyoming Young Farmers & Ranchers Don't Miss The...

2011 Young Farmer & Rancher Conference "Shopping for Results"



Young agricultural producers between the ages of 18-35 from Wyoming will gather for a premiere young farmer and rancher event.

The conference provides an opportunity for young farmers and ranchers (and their children) to network, listen to informational and motivational speakers and enjoy the company of those involved in the same business.

Conference also open to all Wyoming Farm Bureau members.

Agenda and registration enclosed. Also available at www.wyfb.org.
Open to all young agriculture producers regardless of Farm Bureau membership.

CONTACT: Kerin Clark, WyFB YF&R Coordinator, 866.272.2197, 307.532.2002 or
kclark@wyfb.org



**WYOMING FARM BUREAU
YOUNG FARMER & RANCHER
“Shopping for Results” Conference**

**Registration Form
December 2-3, 2011
Holiday Inn in Casper**

Hosted by the Wyoming Farm Bureau Federation YF&R Committee

Name: _____

Spouse Name: _____

Children's Name and Ages*:

Address: _____

City, State & Zip: _____

Phone Number: _____

E-mail: _____

Registration fee is \$75/adult and at cost/child and may be paid by cash or check and sent to the Wyoming Farm Bureau *prior* to the conference. Late registrations (after Nov. 28) will be accepted and will be \$90/adult.**

****Children are welcome and we should be able to offer children's meals at cost. Please contact Kerin Clark if you need children's meals to determine cost or please indicate if child will not require a meal.**

Total amount of payment: \$_____ Indicate form of payment: ___ check ___ cash

For room reservations, please call the Holiday Inn at 307.577.5000 by Nov. 23 and mention the “Farm Bureau Fed.” block. Room rates are \$89 plus tax.

DEADLINE: This form and payment must be returned by November 26 to Kerin Clark, Wyoming Farm Bureau, PO Box 685, Torrington, WY 82240. For questions call 866.272.2197, 307.532.2002 or kclark@wyfb.org. Visit www.wyfb.org for conference agenda.

**Wyoming Farm Bureau Federation
YF&R Conference “Shopping for Results”
Dec. 2-3, 2011 at the Holiday Inn in Casper**



Friday, Dec. 2, 2011

11:30 a.m.

Registration

12 p.m.

Lunch

Kick-Off with Greetings from YF&R State Chair

- *Pledge of Allegiance*
- *“What is YF&R?”*
- *“Legislative and Agriculture Issues Facing Wyoming Producers”*
—Ken Hamilton, Wyoming Farm Bureau Federation Executive Vice President

1 p.m.

“Protecting with Life Insurance”

--Nathan Rayl, Farm Bureau Financial Services

This presentation will focus on how life insurance can protect loved ones in the event of an untimely death and other ways life insurance can be used as a financial tool.

2 p.m.

“Estate planning in Wyoming”

--Ryan McGuffey, Attorney, Long, Reimer, Winegar, Beppler, LLP

Ryan McGuffey is well known for his estate planning knowledge and work. Mr. McGuffey will talk about wills, estate planning and other important decisions we all face.

3 p.m.

Break

3:20 p.m.

“Risk Management Marketing Educational Program”

--Donn Randall, Wyoming Business Council

An overview of a risk management marketing educational program available for crop producers in Southeast Wyoming and in the Big Horn Basin area.

3:30 p.m.

“Bridging the Generational Divide”

--Kyle Perry, American Farm Bureau Federation

Generations aren't simply separated by years. People divided by generations experience gaps in culture, technology and life experience. These gaps can produce either barriers or opportunities depending on how equipped you are to understand what's really behind them. This workshop will help you better understand generational differences that affect how people approach life, work, and volunteering. Learn to understand what motivates different generations.

6 p.m.

Dinner

- *Wear your Ugly Christmas Sweaters; awards will be given!*
- *Dustin Ladenburger, AFBF YF&R Committee*
- *Daron Little music entertainment*
- *Afterwards, Christmas lights at hospital park*

Saturday, Dec. 3, 2011

Breakfast on your own

6:30 a.m. ***“Harvest for All Service”***

Join us as Wyoming’s first harvesters as we volunteer at the Wyoming Food Bank of the Rockies as part of Farm Bureau’s Harvest for All project. Donuts provided.

8:45 a.m. ***“Influencing the federal planning process and a look at how to work with your county commissioners”***

—Doug Thompson, Fremont County Commissioner

10 a.m. ***“Telling Your Story”***

--Kyle Perry, American Farm Bureau Federation

In the agriculture industry, we are constantly told to tell our story, but that’s sometimes easier said than done. Often, people are confused with what it means to “tell your story.” This session covers some suggestions for what makes stories interesting to the listener, as well as some strategies for making stories comprehensible to the audience.

11:30 a.m. ***“Risk Management Education”***

-- John Mangus, Custom Ag Solutions

This session teaches risk management concepts through a competitive farm simulation game. Participants make a series of decisions involving diversification, forward contracting, and crop insurance, as they work to maximize farm profitability by managing production and market risks.

12:30 p.m. **Lunch**

“Dimensions of Farm Bureau”

1:30 p.m. ***“The Five C’s of Credit”***

--Kera Bullard, Farm Credit Services of America

The “Five “C’s” of Credit” session will walk you through what many lenders look for in an agriculture customer including what they like to see in an agriculture operation. Also, a review of credit bureau reports and what they really do tell the lender.

2:30 p.m. ***“Herd Selection”***

--Kelly Burch, Burch Livestock

3:30 p.m. Wrap up and adjourn

Dress code: Business Casual is acceptable; nice jeans also acceptable.

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Conference registration: Registration fee is \$75. Registration form and payment is due no later than Nov. 26 to Kerin Clark, Wyoming Farm Bureau, PO Box 685, Torrington, WY 82240. For questions call 866.272.2197, 307.532.2002 or kclark@wyfb.org.

Sponsorship appreciation: Farm Credit Services of America